

# Texas Wagyu Association

## Profit and Loss Comparison

January-December, 2025

	TOTAL	
	JAN 1 - DEC 31 2025	JAN 1 - DEC 31 2024 (PY)
<b>Income</b>		
Advertising Income		8,000.00
Auction Commission	18,186.30	
Donation Income	2,450.00	
Member Dues	\$45,056.90	\$71,021.31
AWA Reimbursable Membership Expenses	-5,777.00	-15,503.00
<b>Total for Member Dues</b>	<b>\$39,279.90</b>	<b>\$55,518.31</b>
Sales		-11,428.46
Trade Shows Income		
Big Texas Revenue	15,700.00	
Wagyu Znekyo Revenue	6,801.00	
<b>Total for Trade Shows Income</b>	<b>\$22,501.00</b>	
Uncategorized Income		1.62
<b>Total for Income</b>	<b>\$82,417.20</b>	<b>\$52,091.47</b>
<b>Cost of Goods Sold</b>		
Shipping (deleted)		2,250.00
<b>Total for Cost of Goods Sold</b>		<b>\$2,250.00</b>
<b>Gross Profit</b>	<b>\$82,417.20</b>	<b>\$49,841.47</b>
<b>Expenses</b>		
Advertising & Marketing	2,237.22	16,507.81
Bank Charges & Fees	50.00	25.00
Computer / Internet	1,814.36	432.29
Event Booth Rental Fee	1,150.00	
Gifts		122.30
Insurance		2,175.00
Legal & Professional Services	1,600.00	1,800.00
Meals & Entertainment		13,823.68
Membership Directory Expense	1,950.00	
Newsletter Expense	3,900.00	
Office Supplies & Software	1,508.36	1,199.23
Purchases	8.64	
QuickBooks Payments Fees	591.46	251.74
Reimbursable Expenses		17.30
Scan Mailbox	550.00	512.25
Sponsorship Expense	2,750.00	
Stripe Fees		1,334.86
Taxes & Licenses		511.51
Telephone Expense	397.72	
Trade Show Expenses		
Big Texas Annual Event	22,809.84	
Wagyu Zenkyo Show	11,374.49	
<b>Total for Trade Show Expenses</b>	<b>\$34,184.33</b>	

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January-December, 2025

	TOTAL	
	JAN 1 - DEC 31 2025	JAN 1 - DEC 31 2024 (PY)
Trade Shows (deleted)		12,132.00
Transaction Fee	832.14	
Uncategorized Expense		54.13
Utilities		452.45
Website Expense	4,155.50	
<b>Total for Expenses</b>	<b>\$57,679.73</b>	<b>\$51,351.55</b>
<b>Net Operating Income</b>	<b>\$24,737.47</b>	<b>-\$1,510.08</b>
<b>Net Income</b>	<b>\$24,737.47</b>	<b>-\$1,510.08</b>